



FAQs

Q: Why are there two different way to earn points for sponsoring – the Recruiting Qualifications and the Consistency Bonus?

A: The purpose of the Consistency Bonus is to reward those Consultants who sponsor new Consultants each month during the qualification period (either August 2009 through December 2009 or September 2009 though January 2010). All new Consultants must become active during the qualification period.

The purpose of awarding different levels of points is to encourage each Consultant to sponsor additional new Consultants.

The Recruiting Qualifications also encourage sponsoring activities, and reward those who recruit and help their new Consultants achieve Certified Consultant level. The points you are eligible to receive are based on the number of Consultants you sponsor each month. You receive 500 points for one in a month, 750 points each for two in a month and 1,000 points each for sponsoring three or more new Consultants in a month. The points are awarded in the month in which they become certified.*

For example, if you sponsor one new Consultant, you will receive 500 points when they become certified.* If you increase your sponsoring to two new Consultants, you are eligible to receive 750 points for each one when they become certified* By sponsoring three or month in a month, you will be eligible to receive 1,000 points for each Consultant when they become certified.*

*New Consultants must become certified by January 31, 2010 to qualify for the Recruiting points.

Q: Is the Consistency Bonus based on an average?

A: No. The Consistency Bonus is awarded for sponsoring one or more new Consultants each month for five consecutive months (either August 2009 through December 2009 or September 2009 through January 2010). The number of bonus points is determined by the *lowest* number of new Consultants sponsored in a month during the five consecutive month period.

Here are some examples of how the Consistency Bonus works.

Example 1

Month 1	Month 2	Month 3	Month 4	Month 5
Sponsored 3	Sponsored 2	Sponsored 4	Sponsored 3	Sponsored 2

This Consultant would be eligible for 7,500 bonus points for Consistency because the lowest sponsoring month is two new Consultants.

Example 2

Month 1	Month 2	Month 3	Month 4	Month 5
Sponsored 5	Sponsored 4	Sponsored 5	Sponsored 1	Sponsored 3

This Consultant would be eligible for 5,000 bonus points for Consistency because the lowest sponsoring month is one new Consultant.



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Example 3

Month 1	Month 2	Month 3	Month 4	Month 5
Sponsored 5	Sponsored 3	Sponsored 7	Sponsored 6	Sponsored 3

This Consultant would be eligible for 10,000 bonus points because they sponsored at least 3 new Consultants a month.

Example 4

Month 1	Month 2	Month 3	Month 4	Month 5
Sponsored 3	Sponsored 5	Sponsored 0	Sponsored 3	Sponsored 2

This Consultant would not be eligible for the Consistency Bonus because the lowest sponsoring month is zero new Consultants.

The points for the Consistency Bonus will be awarded at the end of the qualification period.

Q. For the Advancement/Promotions Qualifications, do I earn points for anyone in my frontline who promotes to Star Consultant level or higher, or only new Consultants?

You will earn points for *any* Consultant in your frontline who promotes to Star Consultant level or higher during the qualification period, August 1, 2009 through January 31, 2010.

Example 1

A Certified Consultant in your frontline promotes to Star Consultant in August, 2009, and then to SuperStar Consultant in September 2009. You earn 2,000 points – 1,000 points for each level.

Example 2

A Consultant in your frontline promotes from Lead Consultant to Star Consultant in July 2009. You receive 0 points, as the promotion did not take place during the qualification period.

Example 3

A Consultant in your frontline promotes from SuperStar Consultant to Director in September 2009. You receive 1,000 points for his/her promotion.

